

FWAHU Approved Budget 2023-2024

Approved at 08/17/2023 Special Board Meeting

ACCT	BUDGET CATEGORY	2022-23 ACTUAL Thru June 30, 2023	2022-23 BUDGET	VARIANCE (UNDER)/OVER BUDGET	2019-20 ACTUAL YTD 06/30/20	2023-24 BUDGET	BUDGET NOTES
	MEMBERSHIP GROWTH & RETENTION						
	Revenue:						
1101	Membership Dues	3,447	2,675	772	3,161	3,250	\$25 per member (130)
1101-01	Associate Membership Dues	0	0	0	0	0	
	Membership Contests	0	0	0	0	0	
1116	Promotional Items	0	0	0	0	0	
	Lost Badge Fee	0	0	0	0	0	
	Total	3,447	2,675	772	3,161	3,250	
	Expenses:						
1401	Membership Blitz/Maintenance	0	0	0	0	0	10 new members for 2022-2023
1401-10	Membership Recruitment	100	1,000	(900)	0	1,000	incentive for members to help with recruitment
1401-3	Membership Badges, Ribbons, and Plaques	0	0	0	0	200	Where are our badges?
1402	Promotional Items (Bags, Shirts, Etc.)	0	0	0	0	0	
	Total	100	1,000	(900)	0	1,200	
	Change In Net Assets - Membership	3,347	1,675	1,672	3,161	2,050	
	PROGRAMS						7 regular meetings - Awards separate below
	Revenue:						
	Monthly Luncheons						
1105-1	Season Pass Holder Revenue	2,250	2,500	(250)	2,640	2,500	10 * \$250 Indiv SP
1105	Other Attendees	5,023	6,125	(1,102)	5,885	3,675	15 x \$35 x 7
1105-4	Virtual Meetings	0	0	0	0	0	
1110	Program Sponsorships	500	1,900	(1,400)	1,325	1,500	
	Total Monthly Luncheons	7,773	10,525	(2,752)	9,850	7,675	
	FWAHU Sales Symposium						
4002-2	Attendees	2,855	3,900	(1,045)	2,035	3,900	\$75 x 40 plus \$90 x 10
4002-3	Exhibitors	0	0	0	0	0	
4002-1	Sponsorships	9,000	7,500	1,500	2,700	7,500	
	Total Symposium Revenue	11,855	11,400	455	4,735	11,400	
	Worksite Marketing TBD						
4008	Attendees	0	0	0	0	0	
	Exhibitors	0	0	0	0	0	
4008-1	Table Sponsorships	0	0	0	0	0	
4008-2	Attendees-NonMembers	0	0	0	0	0	
4008-3	Photos	0	0	0	0	0	
	Total Sales Revenue	0	0	0	0	0	
	Total	19,628	21,925	(2,297)	14,585	19,075	
	Expenses:						
	Monthly Luncheons						
1201	Facility and Event Fees	10,580	6,300	4,280	6,531	8,000	
1201-1	Guest Lunch / Drawings	0	0	0	0	0	
1201-2	Photographer	0	0	0	0	0	
1214	Speaker Travel	0	500	(500)	0	500	
1214-2	Speaker Fees	0	0	0	0	0	
1214-3	Speaker Gifts	0	0	0	0	0	
1214-1	Speaker Luncheon Expenses	0	210	(210)	60	245	
	Sponsor Luncheon Expenses	0	420	(420)	30	0	
	Printing/Supplies	0	0	0	0	0	
1214-5	Certificate Fees	736	475	261	212	475	
	Total Monthly Luncheons	11,316	7,905	3,411	6,833	9,220	
	FWAHU Sales Symposium						
4006-10	Facility and Event Fees	4,482	5,052	(570)	2,496	5,052	
	Speaker Travel	0	200	(200)	185	200	
	Speaker Fees	0	0	0	0	0	
	Speaker Gifts	0	0	0	0	0	
	Speaker Luncheon Expenses	0	180	(180)	192	180	
	Sponsor Luncheon Expenses	0	420	(420)	448	420	
4006-11	Printing	0	0	0	0	0	
4006-12	Certificate Fees	0	300	(300)	58	300	
	Total Sales Symposium Expenses	4,482	6,152	(1,670)	3,379	6,152	
	Worksite Marketing TBD						
4008-6	Accounting Fees	0	0	0	0	0	Remove from Budget
4008-7	Facility and Event Fees	0	0	0	0	0	
	Speaker Travel	0	0	0	0	0	
4008-8	Speaker Fees	0	0	0	0	0	
4008-9	Speaker Gifts	0	0	0	0	0	
4008-10	Printing	0	0	0	0	0	
4008-11	Certificate Fees	0	0	0	0	0	
4008-12	Credit Card Fees	0	0	0	0	0	
	Total Sales Expenses	0	0	0	0	0	
	Total	15,798	14,057	1,741	10,212	15,372	
	Change In Net Assets - Programs	3,830	7,868	(4,038)	4,373	3,703	
	LEGISLATIVE & PAC						

	Revenue:						
5001	Drawings, Raffles, Silent Auctions, Etc.	620	700	(80)	0	700	7 meetings
	Total	620	700	(80)	0	700	
	Expenses:						
5101	GRIP Prizes and Supplies	50	175	(125)	0	175	
5114	Chapter Contributions to Legislative Fund	0	1,000	(1,000)	1,000	1,000	
5103	HUPAC Admin Costs - Chapter Share	0	750	(750)	750	750	
5115	NAHU Capitol Conference	3,985	4,000	(15)	2,500	5,000	4 @\$1250
5116	TAHU Day at the Capitol	676	1,000	(324)	234	0	
	Total	4,711	6,925	(2,214)	4,484	6,925	
	Change In Net Assets - Legislative	(4,091)	(6,225)	2,134	(4,484)	(6,225)	
	MEDIA & PUBLIC RELATIONS						
	Revenue:						
1112	Media Advertising - Member Cost Sharing	0	0	0	0	0	
1112-1	NAHU/TAHU Matching Advertising Funds	0	0	0	0	0	
1112-2	Speaker Bureau (Speaker Fees)	0	0	0	0	0	
	Total	0	0	0	0	0	
	Expenses:						
1602	Marketing / Printing / Copies	0	0	0	0	0	
1610	Advertising	0	0	0	0	0	
	Total	0	0	0	0	0	
	Change In Net Assets - Media & Public Relations	0	0	0	0	0	
	NEWSLETTER						
	Revenue:						
1107	Newsletter Advertising	0	0	0	0	0	
	Total	0	0	0	0	0	
	Expenses:						
1702	Printing	0	0	0	0	0	
1702-1	Postage	0	0	0	0	0	
	Total	0	0	0	0	0	
	Change In Net Assets - Newsletter	0	0	0	0	0	Newsletter should be revenue neutral
	TECHNOLOGY & COMMUNICATION						
	Revenue:						
1108	Website Sponsorships	0	250	(250)	0	250	Look for Sponsors
	Total	0	250	(250)	0	250	
	Expenses:						
1704	Website Vendor Fees	1,450	1,350	100	89	4,200	?? 350 - monthly maintenance starting 7/2023
1602-1	Email Marketing	0	0	0	75	0	Mailchimp is free
	Total	1,450	1,350	100	164	4,200	
	Change In Net Assets - Tech & Communication	(1,450)	(1,100)	(350)	(164)	(3,950)	
	GOLF						
	Revenue:						
3001	Registration Fees	9,700	12,250	(2,550)	0	15,750	70 x \$225
3002	Sponsorship Fees	10,500	15,000	(4,500)	0	10,000	
3003	Beat The Pro	0	0	0	0	0	
3004	Raffles, Mulligans, Pictures	0	2,000	(2,000)	0	0	
3005	Silent Auction	0	0	0	0	0	
	Total	20,200	29,250	(9,050)	0	25,750	
	Expenses:						
3104	Facility Fees including F&B	11,749	9,200	2,549	0	9,200	estimated 80 x \$115 (70 players and 10 w/sponsors)
3105	Trophies and Prizes	1,975	2,500	(525)	0	2,500	
3106	Food / Beverage / Transportation	0	0	0	0	0	
3113	Hole in One Insurance	0	0	0	0	1,300	Audra to Shop
3103-1	Sponsor Signs	0	650	(650)	0	700	
3103	Printing/Supplies	0	0	0	0	0	
3102	Tournament Promotions	0	0	0	0	0	
	Total	13,724	12,350	1,374	0	13,700	
	Change In Net Assets - Golf	6,476	16,900	(10,424)	0	12,050	
	CHARITY & COMMUNITY SERVICE						
	Revenue:						
1102	Member and Corporate Donations	0	250	(250)	0	250	Show all cash and goods donations as rev.
	Total	0	250	(250)	0	250	
	Expenses:						
1203-1	Gill Children's Services Inc.	0	1,500	(1,500)	1,000	1,500	

1203-4	TAHU Honorees Corporation	0	250	(250)	0	250	
1203-5	Other Charities	0	0	0	0	0	
	Total	0	1,750	(1,750)	1,000	1,750	
	Change In Net Assets - Charity & Comm. Service	0	(1,500)	1,500	(1,000)	(1,500)	
	AWARDS & RECOGNITION						Luncheon rev & exp included in programs
	Revenue:						
2004	FWAHU Awards Event Sponsorships	0	750	(750)	0	750	Separate from other luncheon sponsorships
2005	FWAHU Awards Event Attendees	0	2,800	(2,800)	0	2,800	\$35 * 40
	Total	0	3,550	(3,550)	0	3,550	
	Expenses:						
1501-1	FWAHU Awards F&B	0	2,800	(2,800)	0	2,800	\$35 * 40
1501	Awards & Recognition	1,704	800	904	102	1,000	Donna Carnall award, board & member awards, pre
1501-2	LPRT Promotion	0	0	0	0	0	
1501-3	RHU Class	0	0	0	0	0	Not planned at this time
1501-4	FWAHU Scrapbook	0	0	0	0	0	
1502	NAHU/TAHU Awards Submission Supplies	0	0	0	0	0	
	Total	1,704	3,600	(1,896)	102	3,800	
	Change In Net Assets - Awards & Recognition	(1,704)	(50)	(1,654)	(102)	(250)	
	CHAPTER DEVELOPMENT						
	Revenue:						
1115	TAHU Convention Chapter Reimbursement	2,026	2,200	(174)	0	2,200	Chapter Share
1118	Networking Events Registration	0	750	(750)	1,425	750	Vanguard Events
	Vanguard Sponsorships	0	750	0	0	750	
	Total	2,026	3,700	(924)	1,425	3,700	
	Expenses:						
1605	NAHU Convention	0	4,800	(4,800)	198	4,800	4*1200
1605-4	NAHU Region VI Leadership Conference	0	0	0	0	0	
1605-2	TAHU Convention	2,149	2,500	(351)	0	500	
1607	FWAHU Strategic Planning Meeting	386	0	386	0	600	
1211-1	FWAHU Board Meetings	0	0	0	0	0	
1213	Research & Development	0	0	0	0	0	
1213-1	Chapter Promotion Signage	0	0	0	0	0	
1213-2	Networking Events	2,785	1,500	1,285	1,667	3,500	
	Total	5,320	8,800	(3,480)	1,865	9,400	
	Change In Net Assets - Chapter Development	(3,294)	(5,100)	2,556	(440)	(5,700)	
	ADMINISTRATIVE EXPENSES						
	Revenue:						
1104	Dividend	0	0	0	0	0	
	Total	0	0	0	0	0	
	Expenses:						
1603	Accounting/Tax Fees	9,058	4,995	4,063	2,450	9,000	?? Based on Invoices (\$400 x 12; FS Compilation F
1200	Bad Debt Expense	0	0	0	0	0	
1200-1	Depreciation	0	0	0	0	0	
1601	D&O/Gen Liability Insurance	0	300	(300)	284	300	\$2 per member at beginning of chapter year
1216	PO Box Rental	0	0	0	168	0	SFC accepts our mail at their office
1204	Bank Fees	612	0	612	0	600	
1205	Credit Card Fees	618	1,200	(582)	1,187	600	
1206	Miscellaneous Admin Expenses	487	0	487	382	0	
1210	Forms	0	0	0	0	0	
1212	Printing and Supplies and Postage	919	0	919	0	0	
	Total	11,694	6,495	5,199	4,471	10,500	
	Change In Net Assets - Administrative	(11,694)	(6,495)	(5,199)	(4,471)	(10,500)	
	Total Revenue:			0			
	Total Expenses:			0			
	Net Profit/(Loss)	0	0	0	0	0	
	Cash In Bank 6/30/2023	30,130					